

ARE YOU READY FOR THE DIGITAL SWITCHOVER? – NHC ANNOUNCES DIGITAL AERIAL UPGRADE FRAMEWORK



Northern Housing Consortium has recently appointed 6 contractors across 6 geographical lots to assist members in their digital television aerial upgrade programmes.

Northern Housing Consortium began the member consultation and solution development process in early 2006, in response to their upgrade requirements. John Moralee, Northern housing consortium Chief Executive commented "The aim of the Consortium was to provide a pre-tendered, OJEU-compliant, flexible framework populated with partners with the capacity and experience to carry out high quality upgrades and installations in line with each members individual needs.

To meet the demand from across the membership, successful bidders were allotted geographic areas within the current footprint of Northern Housing Consortium. The selected partners for the various geographic regions within were:

- SIS TV Reception & Distribution
- Avonline plc
- TSG Ltd
- DAS Ltd
- ABCA Systems
- Ultimate Communication Systems Ltd

NHC has conducted a lengthy consultation process with members resulting in a comprehensive solution based upon 5 key drivers;

Flexibility - Acknowledgement that members require a variety of potential offerings and that a 'one size fits all' approach may not be suitable.

Choice - A number of options is available, both in the available install partners, and ways in which the solution could be approached.

Ease of interaction - NHC are able to offer easy interaction with the framework of approved partners, either by Consortium facilitation, or simple, direct communication with the partners.

Value - The ability to drive value into the market is paramount. This has been achieved through the development of a price per point matrix, containing a variety of different potential upgrade options, and a list of key additional costs.

Compliance - The framework created as part of this procurement is OJEU compliant, ensuring that Consortium members can directly interact with the framework and their selected install partner, secure in the knowledge that this interaction is entirely compliant with the EU Procurement Directive and other relevant legislation.

The objective of formulating a solution on these principles is to maximise accessibility for our members to the framework.

There are now a number of resources providing further information which are available for distribution inclusive of;

- Procurement Report
- Quotation Request Form

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